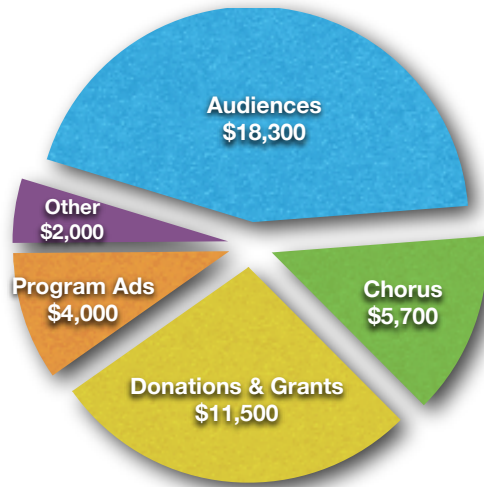


MONTEREY PENINSULA CHORAL SOCIETY INCOME AND EXPENSES – FY 2010

FY10 BUDGET INCOME SOURCES

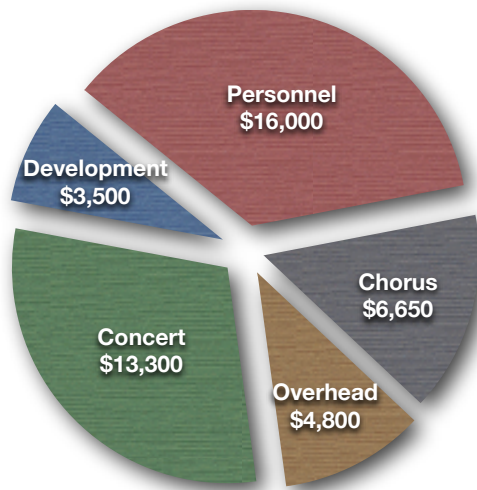


The charts to the left show budgeted income and expenses for the Fall 2009 - Spring 2010 Fiscal Year.

Income Sources:

- Audience: ticket sales, paid concerts, refreshment sales
- Chorus: membership dues, retreat & boot camp fees
- Donations: Friends, Macy's promotion, Arts Council & other grants, car donations, etc.
- Advertising in concert program book
- Other: CD/DVD sales, other merchandise, misc. income

FY10 BUDGET EXPENSES



Expenses:

- Personnel: director, accompanist, musicians, etc.
- Chorus: sheet music, rehearsal CDs, rehearsal facility
- Concert: venue rental, sound/lighting/staging, advertising/promotion, printing, refreshment cost
- Development: Friends expenses, merchandise cost
- Overhead: licenses, insurance, storage, website, misc.

Total income is projected at \$41,500 and total expense at \$44,250, for a net loss of \$2,750.